



GPT HEALTHCARE LIMITED

Investor Presentation Q1FY27



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Operational performance remained healthy, with **ARPOB increasing to ₹42350** driven by an improved clinical mix and operating efficiencies.

Network occupancy stood at **45.5%** (excluding Raipur: **58.07%**), while mature hospitals continued to deliver resilient performance supported by steady patient footfalls and strong community trust.

Salt Lake strengthened its leadership in robotic-assisted surgery with over **800+** cumulative procedures, while Dum Dum remained the highest-occupied hospital in the network, supported by its established renal transplant programme with more than **700+** transplants completed.

Agartala expanded its oncology platform with PET Scan and Linear Accelerator facilities, completing over **700+** radiation therapy procedures, while Howrah has launched MAKO robotic knee replacement surgeries, supporting higher realisations and improved patient outcomes.

Raipur continued to ramp up high-acuity specialties, including oncology, cardiology and transplant services, and remains on track to achieve operational breakeven by **Q3 FY27**.

The overall strategy is focused on maintaining network occupancy at around 70%, improving ARPOB through a higher share of complex and high-acuity procedures, expanding capacity to over 1,000 beds over the next two years, and sustaining long-term ROCE of approximately 25% through disciplined expansion and efficient asset utilisation.

Company Overview

GPT Healthcare Limited is a fast-growing hospital platform in Eastern India, operating five, neighborhood tertiary-care hospitals located within densely populated residential areas.

Designed around a proximity-based model, its hospitals offer the reassurance of advanced medical care almost at the doorstep—ensuring high accessibility for patients while enabling strong control over clinical quality, operating standards, and long-term returns on capital.

Led by Dr. Om Tantia, the company follows a disciplined, capital-efficient operating model with advanced capabilities across oncology, cardiology, renal transplants, and robotic surgeries.

With a clearly defined plan to scale to a 1,000-bed network by FY2027, supported by integrated diagnostics and a strong regional brand, GPT Healthcare is well positioned to capture rising healthcare demand, enhance profitability, and deliver sustained value to investors.



719

Beds- total capacity



115

Full time consultants



630

Visiting consultants



800+

Robot-enabled Surgeries



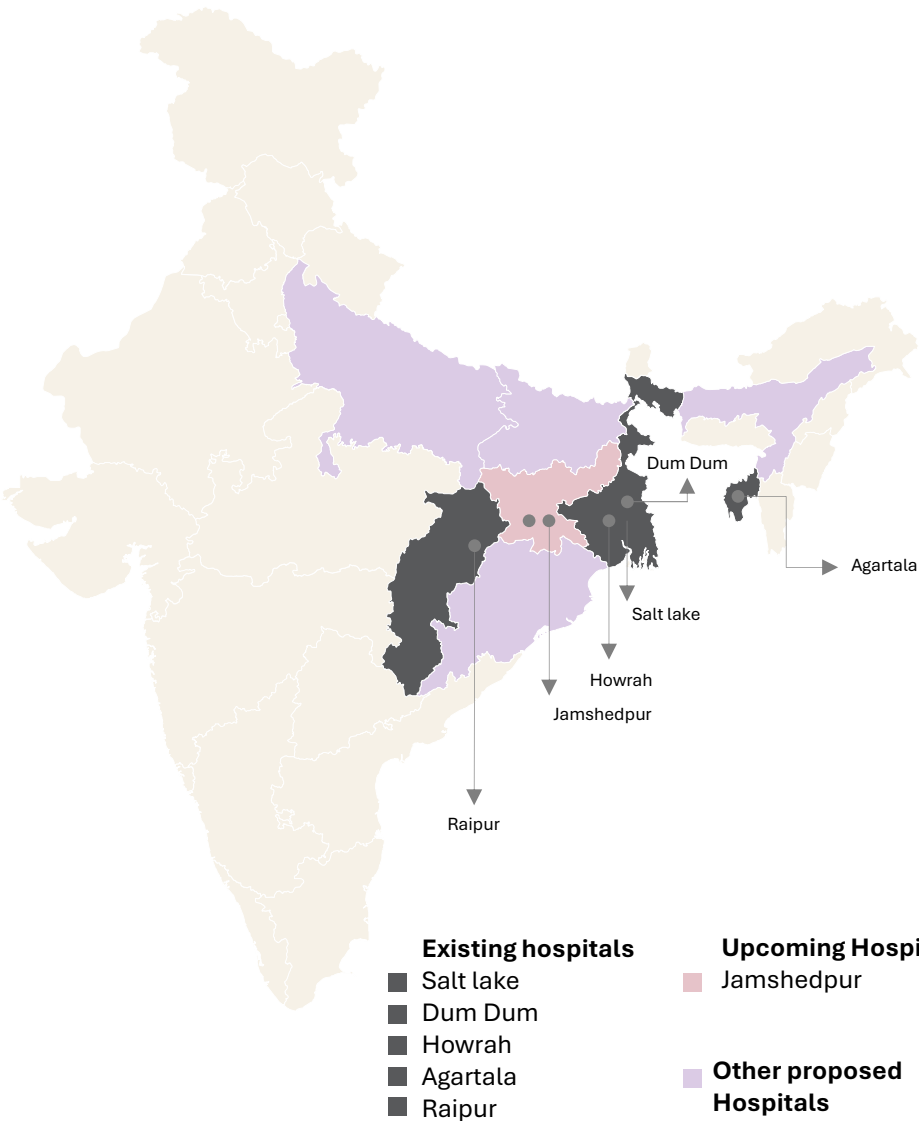
NABH & NABL
accreditations



Optimally sized
Hospitals

Financial Snapshot

Financial Snapshot for Q1 FY27

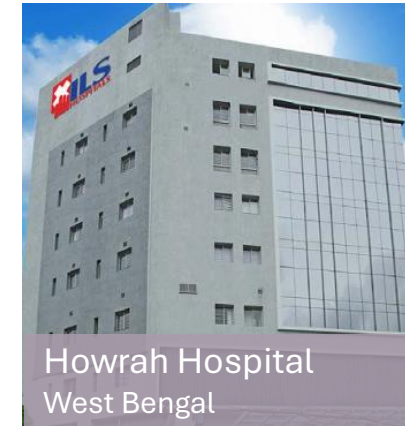
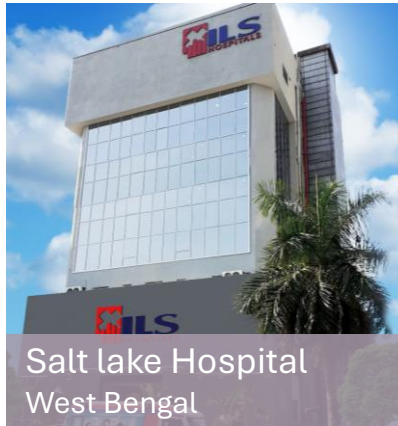


- Existing hospitals**
 - Salt lake
 - Dum Dum
 - Howrah
 - Agartala
 - Raipur
- Upcoming Hospitals**
 - Jamshedpur
- Other proposed Hospitals**

*planned hospital
ARPOB- Average Rate Per Occupied bed ; ALOS- Average length of stay

Q1 FY27		
Revenue from Operations	EBITDA & EBITDA Margin	PAT & PAT Margin
Rs 126.2 Cr	Rs 26.2 Cr	Rs 12.7 Cr
Raipur – Rs 10.6 Cr, Mature – Rs 115.6 Cr 17.8% YoY	(Overall – 20.4% Margin, 38.5% YoY)	(9.9 % Margin) 65.7% YoY
ARPOB		Occupancy Rate %
Rs 42,350		45.5 %
		Raipur – 17.4%, Mature – 58.07%
FY26		
Revenue from Operations	EBITDA & EBITDA Margin	PAT & PAT Margin
Rs 478.5 Cr	Rs 90.1 Cr	Rs 42.2 Cr
Raipur – Rs 28 Cr, Mature – Rs 450.5 Cr 15.14% YoY	(Overall - 18.84% Margin, -(1.86%) YoY)	(8.82% Margin) -(15.43%) YoY
ARPOB		Occupancy Rate %
Rs.39,243		45.87%
		Raipur – 12.35, Mature – 55.90%

Hospital-wise performance for Q1 FY27



Year of commissioning	2000	2011	2013	2019	2025
	Q1FY27	Q1FY27	Q1FY27	Q1FY27	Q1FY27
Bed capacity (No of beds)	85	205	155	116	158
Revenue (INR Cr)	21.8	35.2	39.7	18.8	10.6
Occupancy Rate (%)	62.4%	45.3%	65.4%	45.2%	17.4%
ARPOB (INR)	45,282	41,573	43,041	39,435	42,320



Hospital Portfolio

85-bed tertiary surgical hospital with 17 ICUs and 3 OTs, scaled from an 8-bed facility.

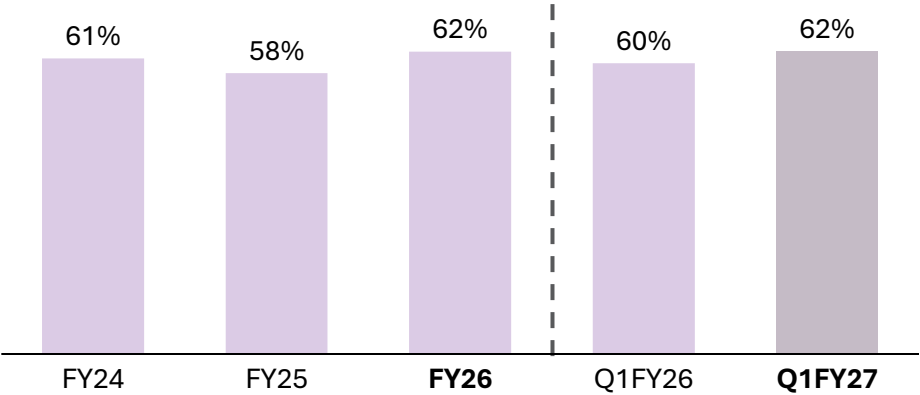
Clinical focus on robotic gastro and bariatric surgeries, enabling higher case complexity.

Specialised care offerings including diabetic foot care and advanced gastroenterology

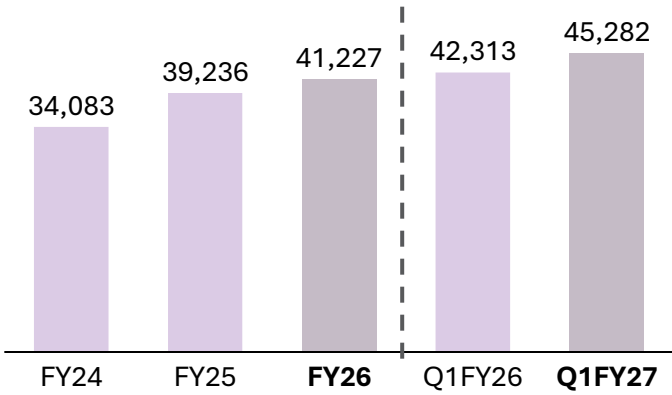
NBE-accredited Minimal Access Surgery department, serving as an FNB training centre



Bed Occupancy Rate (%)



ARPOB (INR per day)



205-bed ,corporate hospital with 66 ICUs, 8 OTs and 1 cath lab, offering large-scale critical care capacity

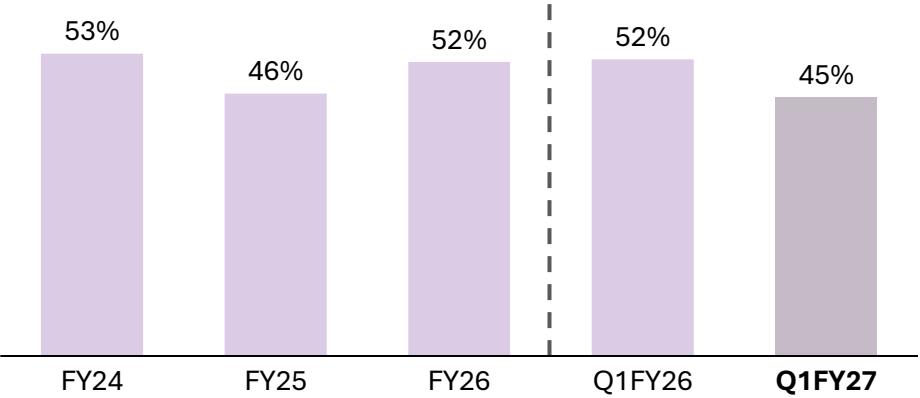
Clinical leadership in the state, with multiple first-in-Tripura procedures including leadless dual chamber implantation and complex vascular stenting

Only private hospital in Tripura accredited by both NABH and NABL, underscoring quality and compliance

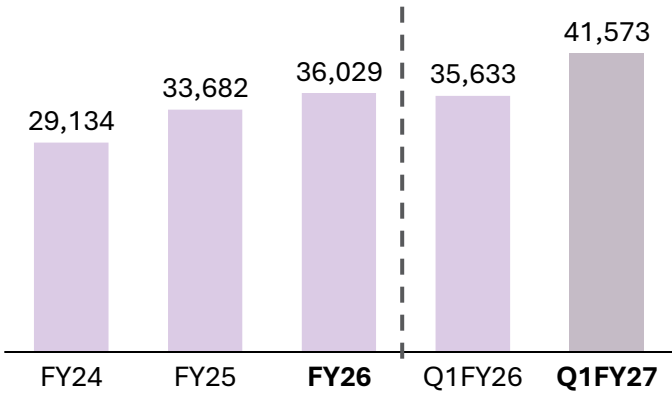
Has evolved into a medical value travel hub, attracting international patients. Among the few hospitals in the region with end-to-end oncology care, supported by LINAC technology



Bed Occupancy Rate (%)



ARPOB (INR per day)



155-bed, six-storey tertiary facility with strong focus on multispecialty and critical care delivery

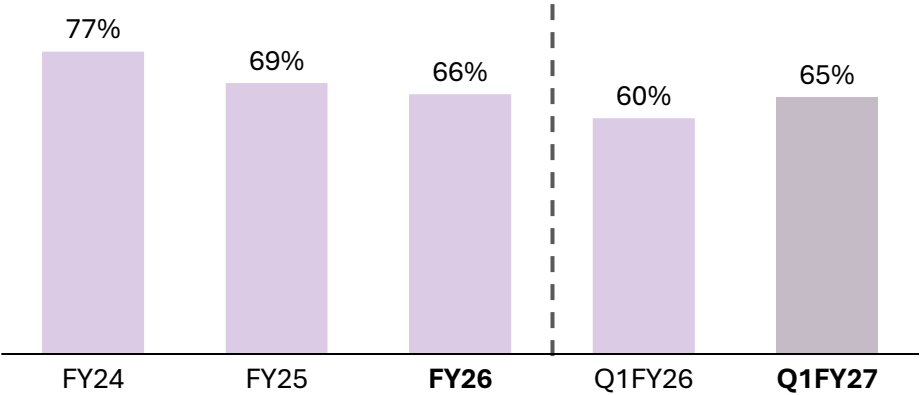
Licensed for renal transplants with upgraded gastroenterology services, forming the core specialty base

Known for renal and cardiac care, with respiratory ICU and cardiac surgery services to be launched shortly

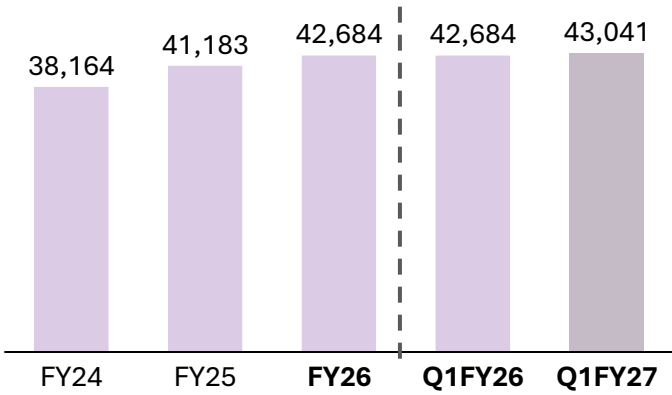
Advanced diagnostic capabilities including MRI, CT, digital X-ray, and 3D imaging for interventional neurology



Bed Occupancy Rate (%)



ARPOB (INR per day)



116 Bed, Multi-specialty tertiary care hospital in Howrah, located near Railway Station, with no competing hospital within a 5-km radius

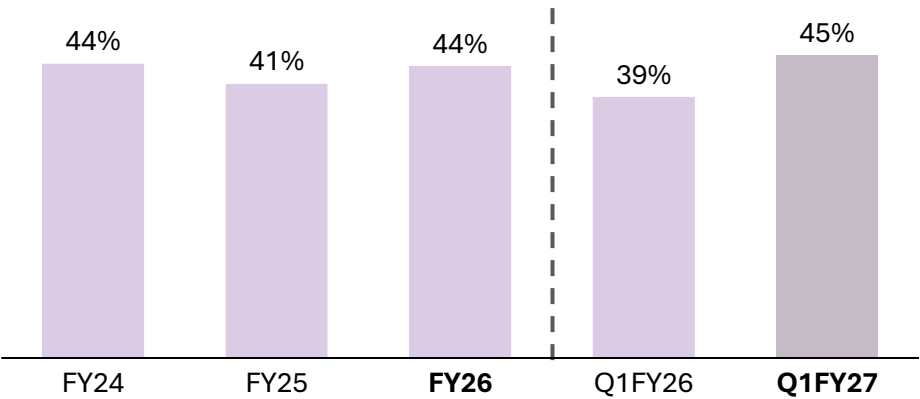
Launched robot-assisted orthopaedic surgery, including robotic knee replacements.

Emergency services upgraded, with capacity expanded from 2 to 10 beds, enhancing critical care readiness and patient throughput.

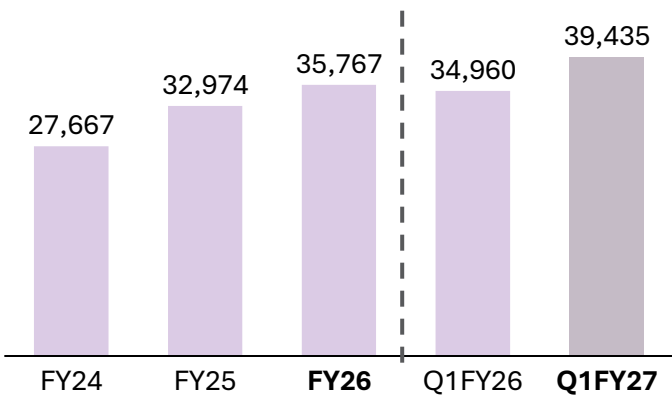
Achieved EBITDA breakeven within 8 months of inauguration, among the fastest breakeven timelines in India’s tertiary care hospital sector.



Bed Occupancy Rate (%)



ARPOB (INR per day)



158 Bed ,Quaternary care hospital commencing its operations from May 2025, at Pachpedi Naka, serving a large catchment across Raipur, Bilaspur, Durg and Bhilai

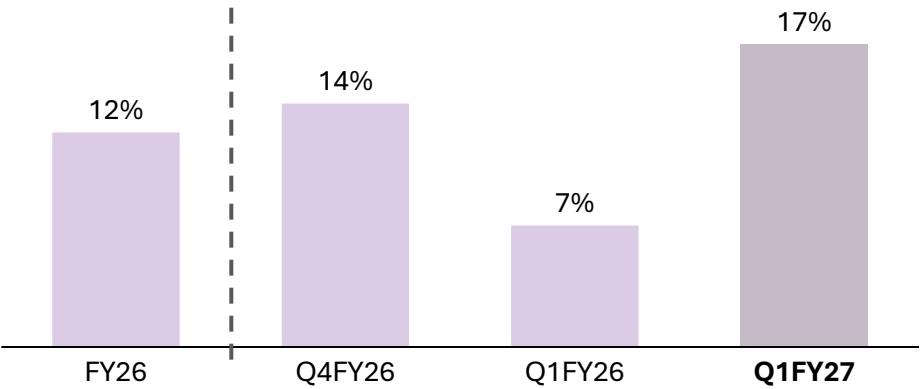
The Renal transplant program is commenced and chemotherapy & oncology surgeries fully operational

Progressive expansion into advanced oncology care and license received for liver transplant services

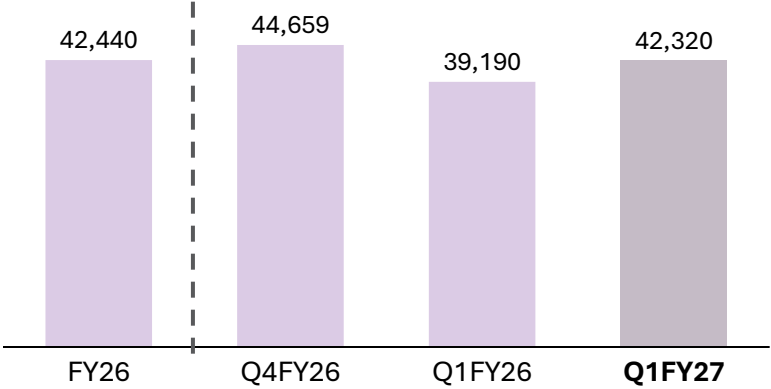
High-end clinical infrastructure, including 3 Tesla MRI, cardiac catheterization lab, and dual-source CT scanner, enabling precision-led care



Bed Occupancy Rate (%)



ARPOB (INR per day)



Our cutting-edge investments



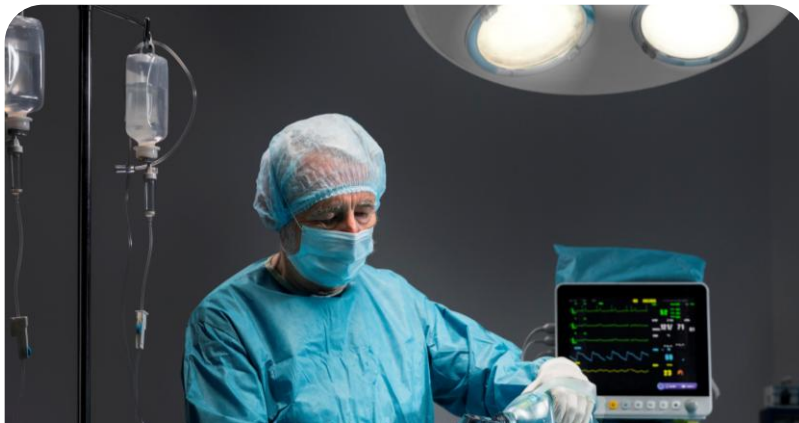
Robotic assisted GI Surgery



MAKO – Orthopedic robot for joint replacement



3 Tesla MRI and Cath Lab Facilities



Well- equipped ICU's and NICU's



Radiation and oncology



State-of-the-art Operation theatres



SPARSH – Healthcare at home for senior citizens

A home healthcare service for senior citizens, offering medical support and personalized care for an affordable annual fee of INR 500. The plan includes monthly doctor visits, routine checks, and discounts on OPD, IPD, diagnostics, and physiotherapy. It provides free sample collection, report delivery, complimentary ambulance (within 5 km), and priority admission



ILS-My Health app enhancing patient convenience

a user-friendly mobile application that enables seamless self-service appointment booking, real-time access to medical records, and instant hospital-related information without human intervention



HMIS enhancing efficiency and patient care

Hospital Management Information System to create a comprehensive digital framework for managing electronic medical records



Advancing healthcare through cutting edge technology

Installed cutting-edge robotic surgical technology in Salt Lake and Howrah Hospital with 750+ robotic surgeries successfully performed from the robot in Salt Lake.

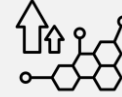


Emerging Markets, Proposition & Path Ahead



High – Multiple Growth expected

Attractive **20x–30x EBITDA** valuations amid strong growth in India's healthcare market.



Medical Tourism growth corridor

Eastern India is emerging as a **hub for international patients** from Bangladesh, Nepal, Bhutan with its market expected to reach **\$13.42 billion by 2026**.



Policy-Backed

INR 99,858 crore healthcare outlay by govt., including Ayushman Bharat and NHM is accelerating demand for more quality-focused health care.



Untapped Rural Healthcare demand

Large gaps in healthcare access in remote regions create **scope for infrastructure development** and outreach programs.



Medical Devices- Scalable growth Market

Technology-enabled hospitals in Tier-2 and Tier-3 cities stand to capture outsized growth as India emerges **as a top-20 global healthcare market for medical devices**



Digital Health Scale- Up Potential

Growing **digital adoption** enables hospital apps to deliver telemedicine, AI diagnostics, and remote monitoring, **enhancing access and lowering costs**.



Global Health-care demand

The global healthcare market is projected to reach \$ 665.37 billion by 2028.



Work Force shortage

Persistent **shortages of doctors and nurses** are accelerating the shift toward organized healthcare platforms that can attract talent, standardize care, and scale efficiently



Less Supply & Affordability Gap

India's ~3 million bed **shortfall**, combined with rising **disposable incomes**, supports a long-term expansion opportunity for scalable, affordable hospital networks



Government led healthcare infra- development

PM-ABHIM is driving **large-scale investment in healthcare infrastructure and critical care**, supporting long-term capacity expansion and demand growth across the sector



Relief on life saving Drugs

Government **duty exemptions on 36 life-saving drugs** improve affordability and create a demand tailwind for the healthcare sector



Structural Demand Upside

An **ageing demographic profile**, with median age projected at 38.3 by 2050, underpins sustained **demand growth for specialized, chronic, and tertiary hospital services.**



Eastern India Market Leadership

Expand in Eastern India by leveraging strong **regional brand equity** and capitalizing on **rising healthcare demand**.

Strategic Positioning

Leverage strategic locations in **dense residential area near transport hubs** to create easy patient access.

Optimized Price Value Mix

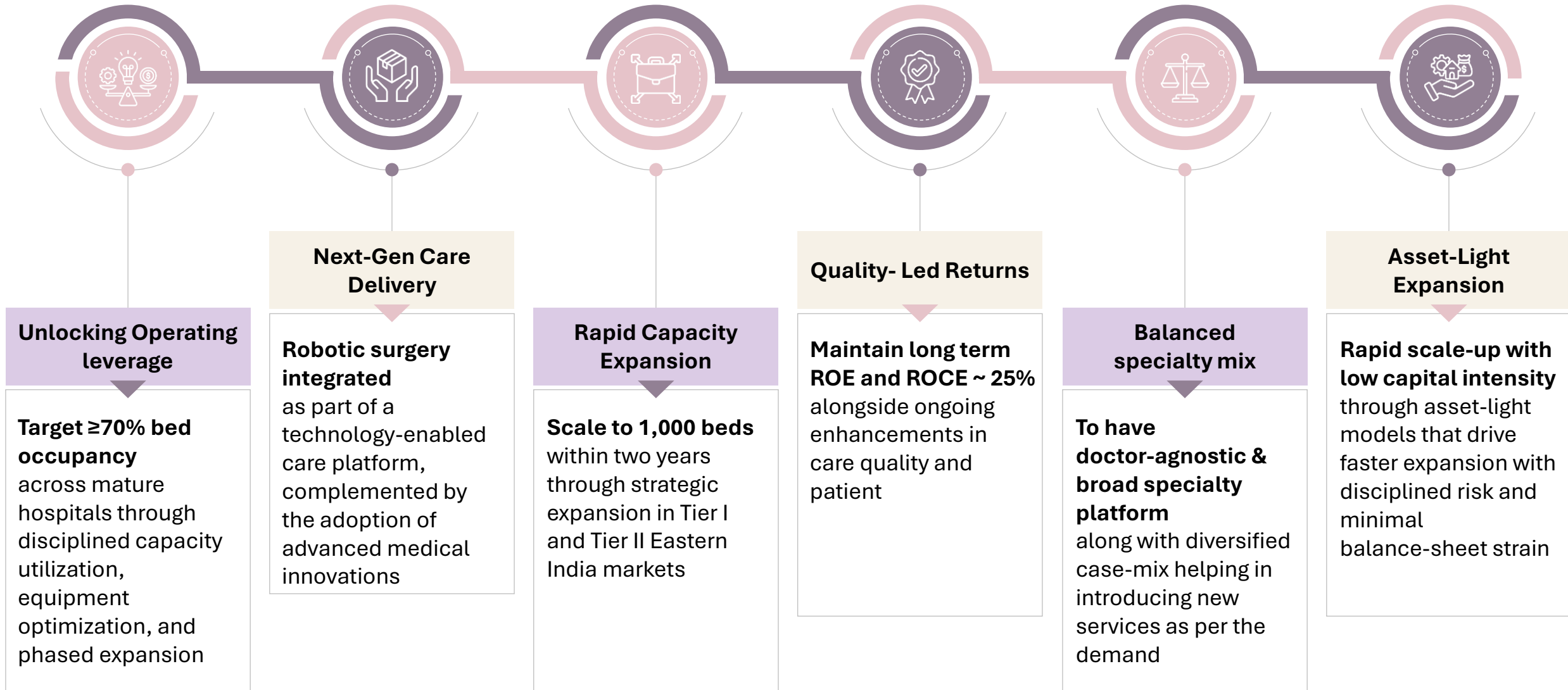
Calibrate pricing to deliver **high-quality, accessible care for middle-to-high income segments**, driving volume growth while protecting margins

High – Quality Payor Mix

Secure over 90% revenue from cash and insured patients, ensuring **minimal dependence on Govt schemes or Corporates**.

Capital- Efficient Execution

Deliver best-in-class execution with **industry-fastest break-even (8–10 months)** and **capex per bed at ₹7–8Mn**, well below industry norms and **net-debt free**.





Strategic Expansion Outlook

- **Jamshedpur Hospital:** MoU signed for a **155-bed** facility with **INR 75 crore** investment, targeted commissioning by end-FY27.
- Planned entry into Tier II cities (Uttar Pradesh, Assam, Odisha) and select Tier I locations in Eastern India.
- **Land and building funded by developers;** operations run on fixed rental arrangements, enabling capital-efficient scaling and faster ROCE accretion



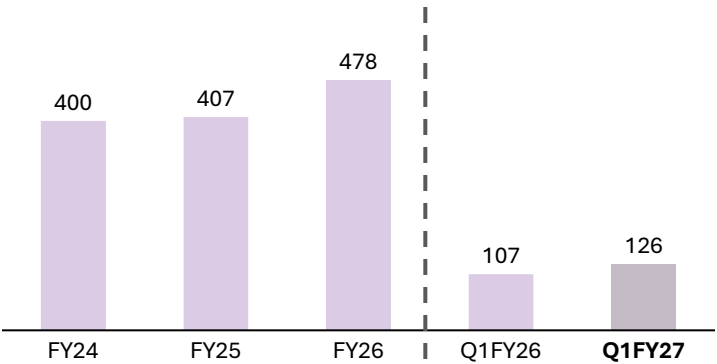
Operational & Clinical Capability Enhancement

- **Agartala:** Launched Comprehensive Cancer Care (PET scan + Linear Accelerator), making it the only integrated oncology unit in Tripura.
- **Howrah:** Commenced robotic knee replacement surgeries, expected to increase ARPOB and reduce ALOS.
- **Occupancy Upside:** Targeted ramp-up at Agartala and Howrah from ~55% to 70–75%, unlocking margin expansion.

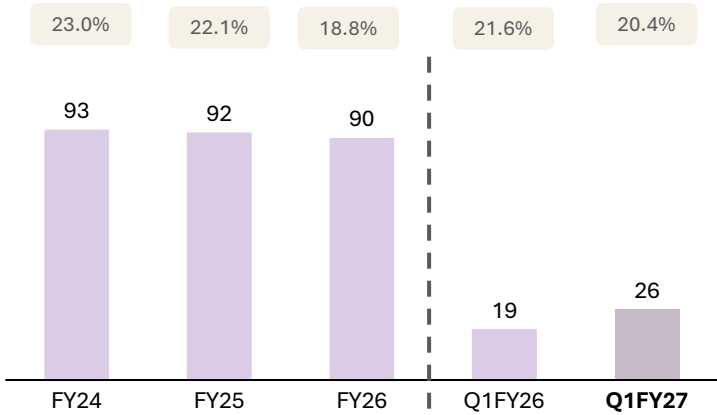
Financial & Operational Highlights

Key financial metrics for Q1 FY27

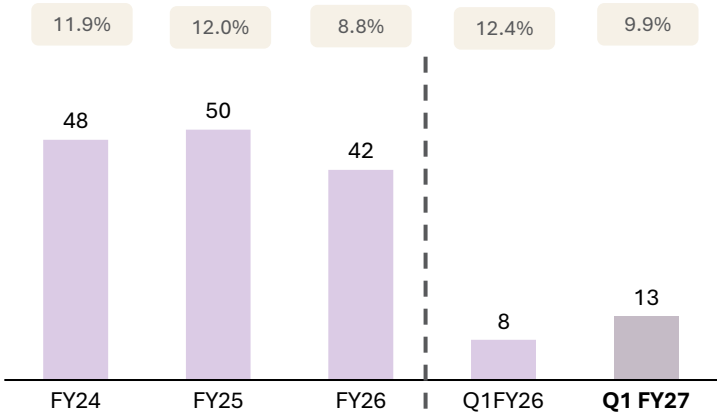
Revenue from Operations (INR Cr)



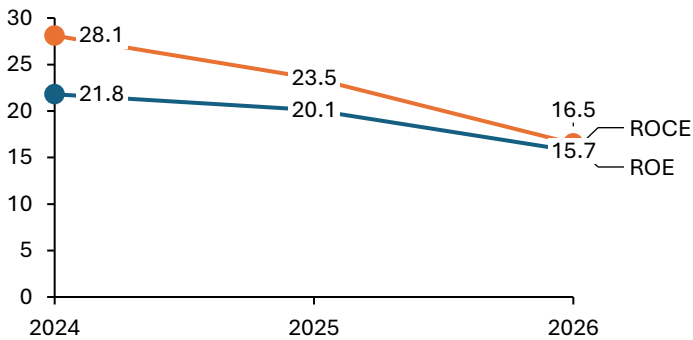
EBITDA (INR Cr) & EBITDA Margin (%)



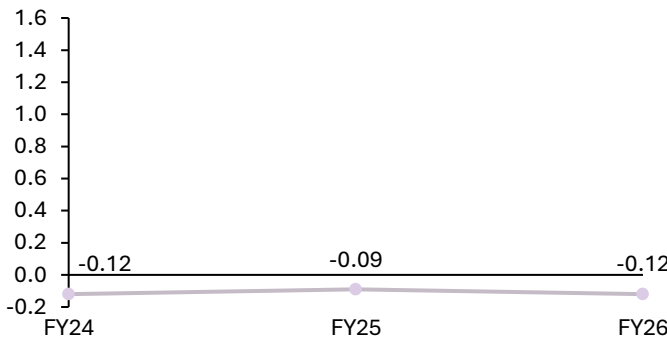
PAT (INR Cr) & PAT Margin (%)



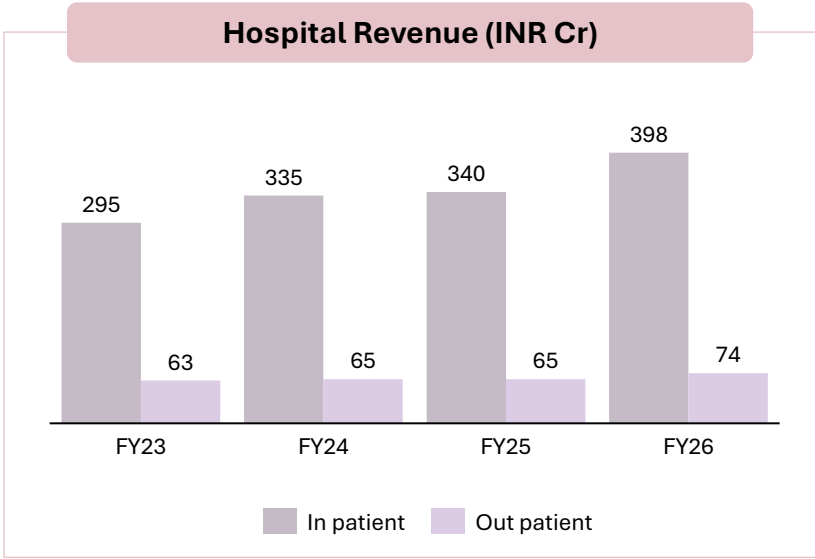
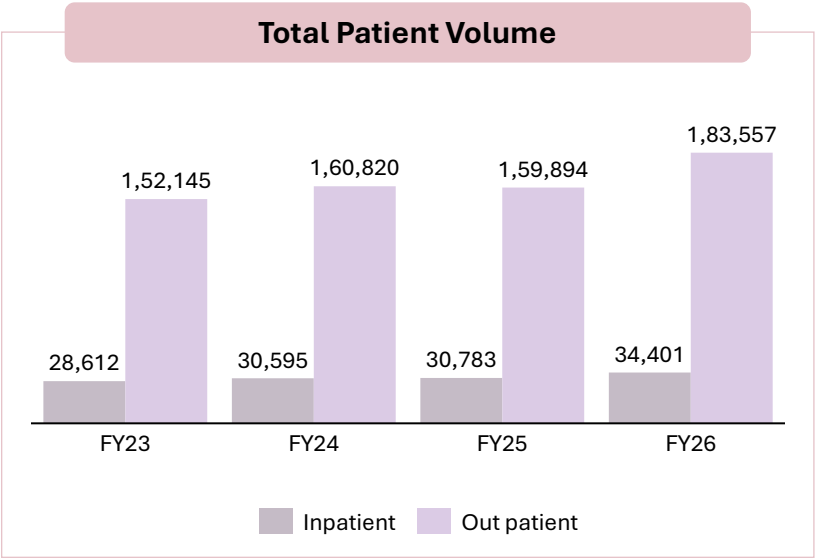
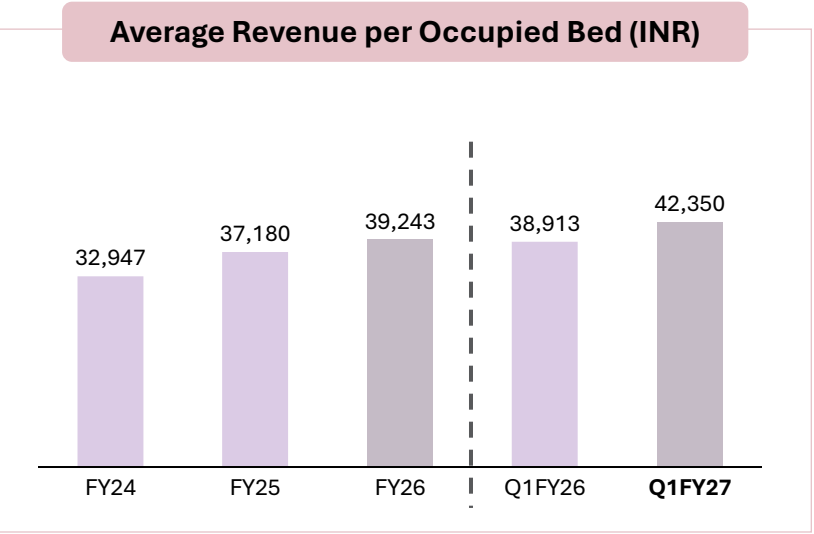
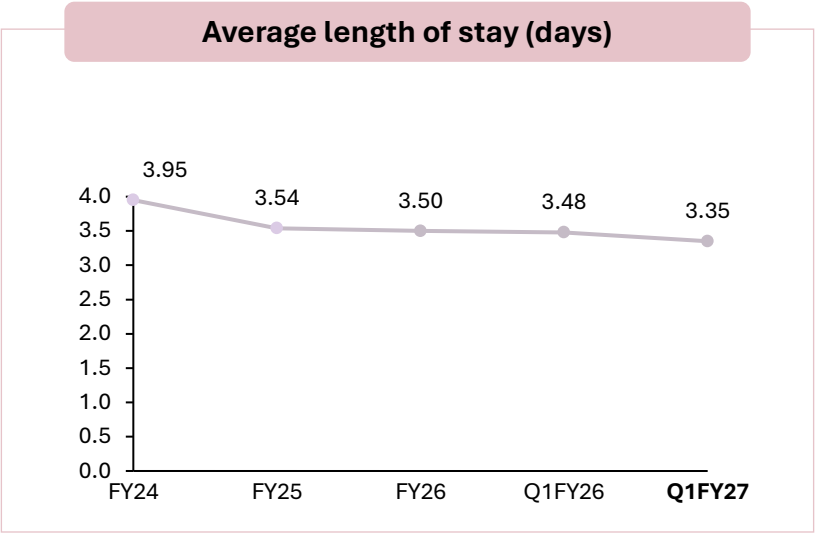
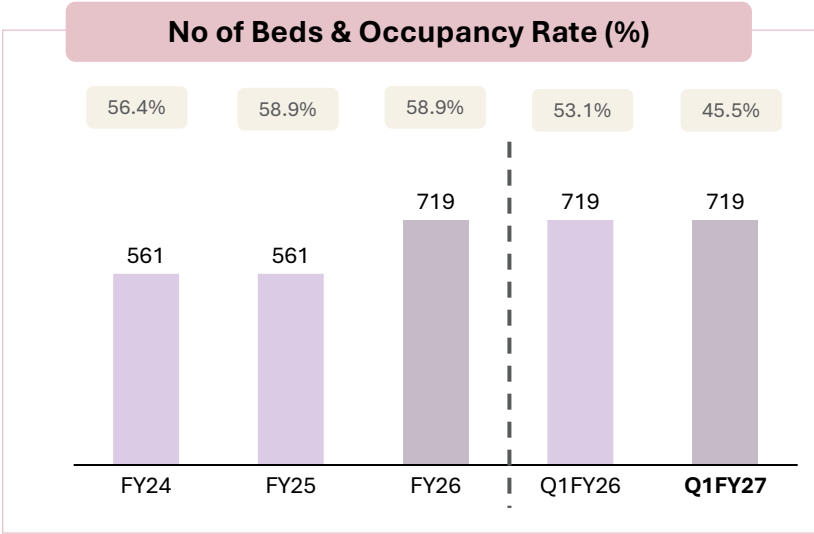
ROE(%) and ROCE(%)



Net Debt to Equity

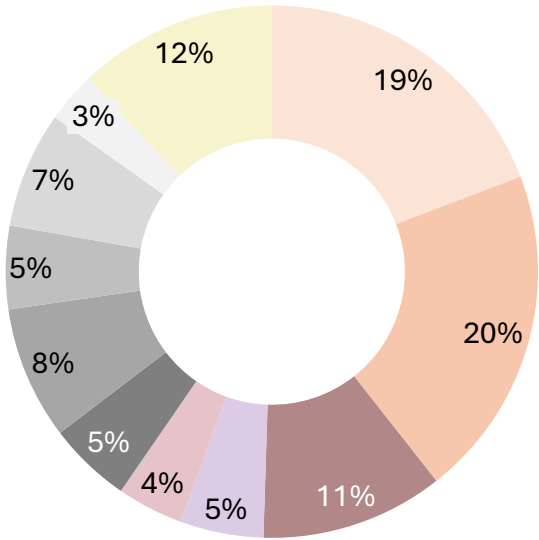


Key operational metrics for Q1 FY27

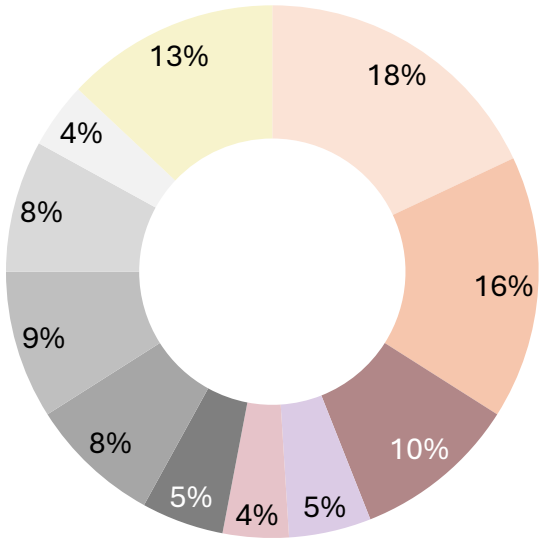


Revenue distribution of care services across hospitals (Input required)

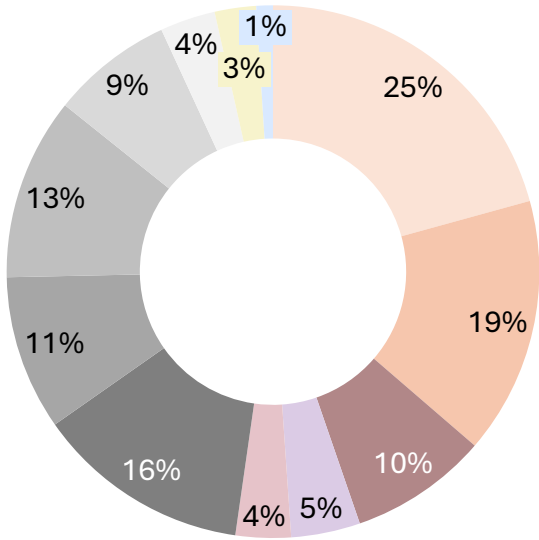
FY25



FY26



Q1FY27



- | | | | |
|-----------------------------------|------------------|------------------------------------|---------------|
| Internal Medicine & Diabetology | Critical Care | Gynaecology and obstetrics | Neurosciences |
| Nephrology with Renal transplants | Pediatrics | Interventional cardiology | Others |
| Laparoscopic cum General Surgery | Gastroenterology | Orthopaedics and Joint Replacement | Oncology |

Profit and Loss Highlights – Q1 FY27

Particulars	Q1 FY27	Q1 FY26	Y-o-Y	Q4 FY26	Q-o-Q	FY26
Revenue from Operations	126.2	107.1		126.4		472.5
Other Operating Income	2.0	1.6		1.6		6.0
Total Revenue	128.2	108.7	18.0%	128.0	0.2%	478.5
Cost of Material Consumed	24.1	20.7		23.4		89.8
Employee Benefits Expenses	23.2	20.4		22.2		84.4
Other Expenses	54.6	48.7		57.4		214.2
EBITDA	26.2	18.9	38.5%	25.0	4.9%	90.1
EBITDA Margin (%)	20.4%	17.4%		19.5%		18.8%
Depreciation	6.9	6.2		6.9		27.1
EBIT	19.3	12.7	51.6%	18.0	7.1%	63.0
EBIT Margin (%)	15.1%	11.7%		14.1%		13.2%
Finance Cost	2.2	1.6		2.2		8.2
Profit before Tax	17.2	11.1	54.4%	15.9	8.2%	54.8
Profit before Tax(%)	13.4%	10.2%		12.4%		11.5%
Tax	4.4	3.4		1.3		12.6
Profit After Tax	12.7	7.7	65.7%	14.6	-12.6%	42.2
PAT Margin (%)	9.9%	7.1%		11.4%		8.8%
EPS (As per Profit after Tax) Basic	1.6	0.94		1.78		5.15

Figures marked * are not annualised

Historical Profit and Loss Statement

Particulars	FY24	FY25	FY26
Revenue from Operations	400.2	407.1	472.5
Other Operating Income	5.3	8.5	6.0
Total Revenue	405.7	415.6	478.5
Cost of Material Consumed	83.0	78.8	89.8
Employee Benefits Expenses	68.9	73.0	84.4
Other Expenses	160.5	171.9	214.2
EBITDA	93.1	91.8	90.1
EBITDA Margin (%)	23.0%	22.1%	18.84%
Depreciation	18.0	19.0	27.1
EBIT	75.1	72.8	63.1
EBIT Margin (%)	18.5%	17.5%	13.18%
Finance Cost	7.1	3.5	8.2
Profit before Tax	68.0	69.3	54.8
Profit before Tax(%)	16.8%	16.7%	11.45%
Tax	20.3	19.4	12.6
Profit After Tax	47.8	49.9	42.2
PAT Margin (%)	11.8%	12.0%	8.82%
EPS (As per Profit after Tax) Basic	6.0	6.1	5.15

Professional and Experienced Leadership –Board of Directors



Dr. Om Tania

Chairman & Managing Director

- Founding member of ILS Hospitals
- More than 40+ years of experience as a medical practitioner
- Recognized as a surgeon of excellence by Surgical Review Corporation, USA
- Fellow Member of the Association of Surgeons of India in general surgery
- Served as President of Association of the Minimal Access Surgeons of India



Shree Gopal Tania

Vice Chairman

- More than 40 years of experience in administrative and corporate governance roles



Anurag Tania

Executive Director

- 12+ years of experience in healthcare management and looks after the day today operations of the Company
- Holds Bachelor of Science in Management with honors from University of Illinois



Dr. Aruna Tania

Non - Executive Director

- Senior consultant (gynecology and obstetrics) in ILS Hospitals
- 36+ years of experience as a medical practitioner
- Holds Bachelor of Medicine and Bachelor of Surgery from Ravindra Nath Tagore Medical College, Udaipur, University of Rajasthan and Master of Surgery in Obstetrics and Gynaecology from Bhupendra Narayan Mandal University, Bihar
- Fellow of The Association of Minimal Access Surgeons of India- FMAS



Dr. Ghanshyam Goyal

Non - Executive Director

- HOD of Diabetology at Salt Lake hospital since the year 2000
- Experience in general medicine and diabetology
- Holds Bachelor of Medicine, Bachelor of Surgery and Doctor of Medicine in general medicine from S.M.S. Medical College, University of Rajasthan



Kashi Prasad Khandelwal

Non-Executive Independent Director

- More than 4 decades of experience as a Chartered Accountant & expertise in Audit, Accounting, Direct and Indirect Tax, Corporate law matters.



Dr. Tapti Sen

Independent Director

- Experience of almost 35 years as a medical practitioner
- Bachelor of Medicine, Bachelor of Surgery and Master of Surgery from University of Nagpur
- Serves as the Secretary of Kolkata Breast Health and Welfare Association



Hari Modi

Independent Director

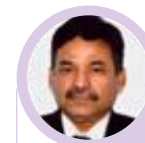
- Graduated from the University of Calcutta and has passed the final examination of the Institute of Cost and Works Accountant of India



Deepak Pramanik

Independent Director

- 30+ years of experience in management consultancy, human resources and finance
- Bachelor degree in Technology in Mechanical Engineering from IIT, Madras and a Post Graduate Diploma in Management from IIM, Calcutta



Amrendra Prasad Verma

Independent Director

- Experience in credit, finance and banking sectors
- Served as the MD and CEO of SBI Capital Markets Ltd and as a Deputy MD and Group Executive (Mid Corporate) and Chief Credit and Risk Officer of the State Bank of India



Awards & Accreditations



Great place to work Award



Leading chain of multispecialty award



Best Health care brand



The Eastern India Best Employer Brand Awards



NABH Nursing Excellence Certification



The Happening awards Bengal Brilliance



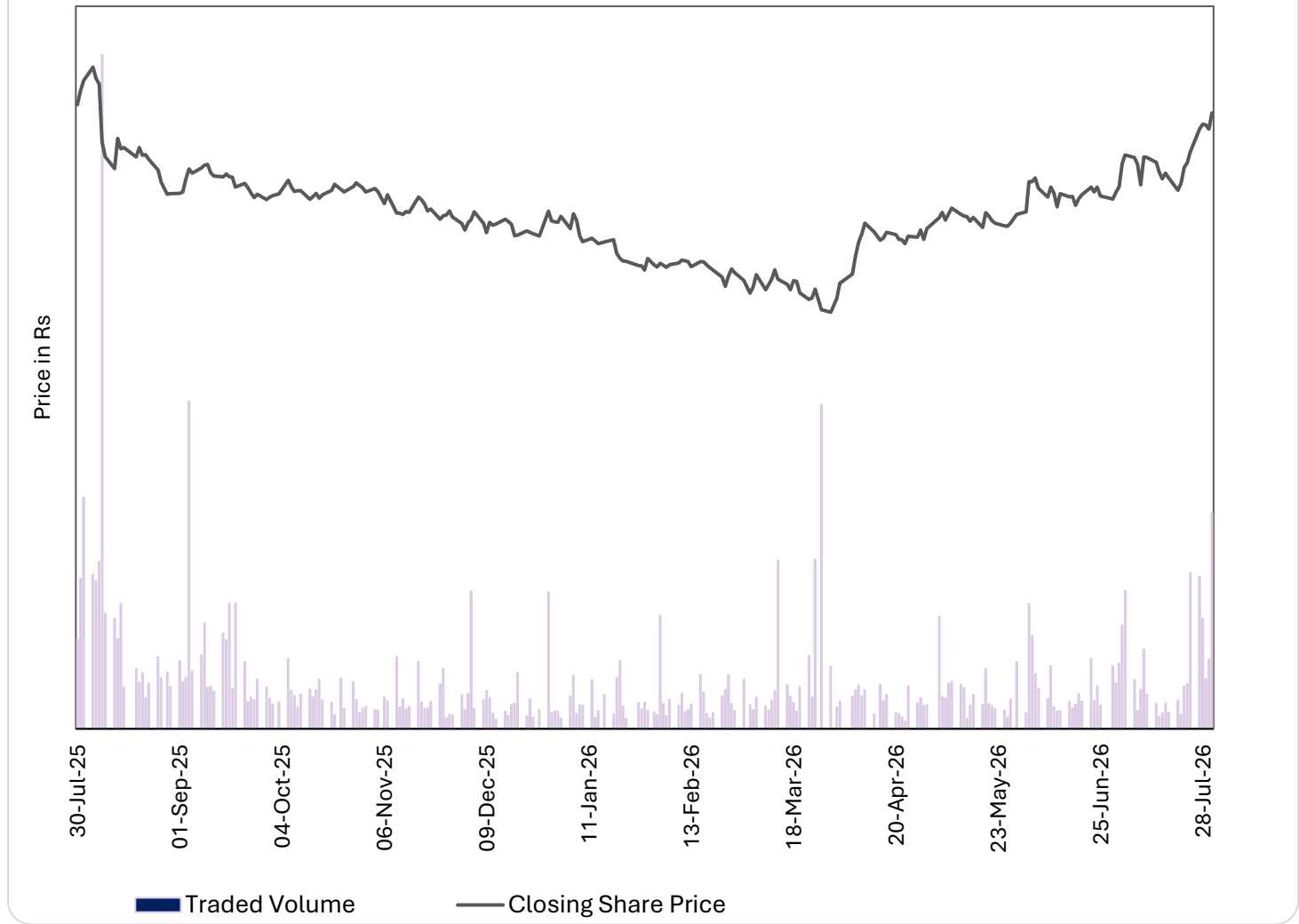
Eastern India Leadership Awards



Quality Brand of India Award

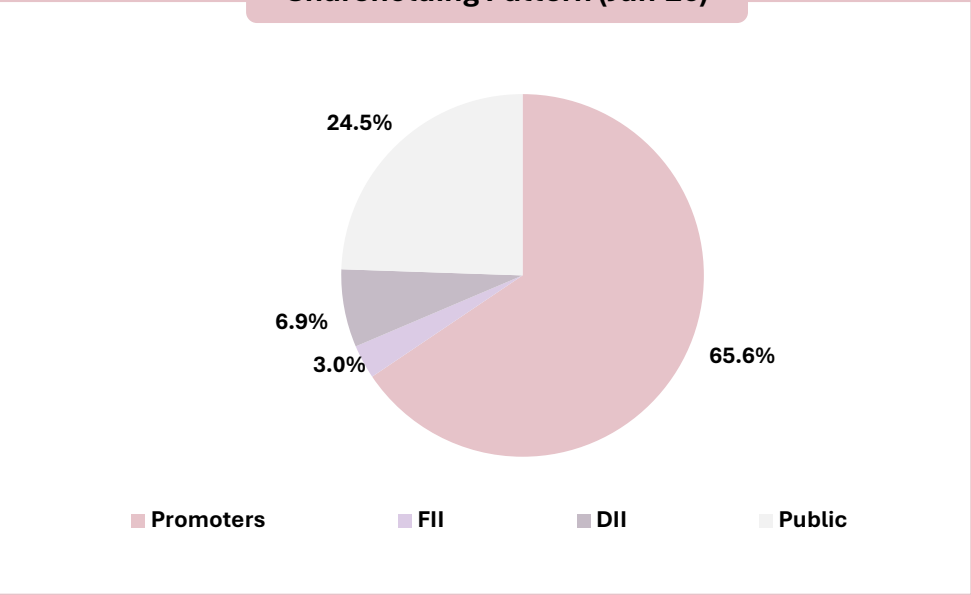


Share Price Movement



Stock Price Chart as on 30th Jul-2026

Shareholding Pattern (Jun'26)



Stock Data (As on 30 th Jul, 2026)	
BSE/NSE Code	544131 GPTHEALTH
CMP (Rs)	163.94
Market Cap (Rs Cr)	1137.82
Shares O/s (Cr)	8.21
Face Value (Rs)	10
Average Trading Volume ('000)	169



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THANK YOU

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